



Please allow us to introduce Sovereign Security UKs Companies Executive Management Director,

Ankita Gopal

What are the Primary and Secondary Responsibilities of a Managing Director?

The Managing Director is responsible for many aspects of the business.

Primarily the Managing Director will be responsible for implementing company policy and any changes to it. As the aims of business are focussed towards growth, profits and increasing shareholder return it is the responsibility of the MD to ensure that the company strategy is geared towards this. It is also the role of the Managing Director to convene a Board of Directors and manage any communication between other parties with the organisation.

On a secondary level there are a number of other responsibilities that the Managing Director may have. The Managing Director will be responsible for representing the company in public at events or with the press. They will be responsible for leading, coaching and mentoring other company members and supporting their professional development. The MD will work alongside other company members to identify operational performance measures and will require an understanding of finance related issues in order to analyse company performance as it develops and grows in line with its business plan.

What Skills are needed in the Managing Director Role?

A typical skill set for a Managing Director would include:

- Visionary leadership
- Ability to motivate a workforce
- Effective management and delegation
- Communication and negotiation
- PR and presentation skills
- Understanding of a multi-faceted business operation
- Strong financial acumen
- Planning and forecasting
- In depth knowledge of markets and changing business environments
- Complex problem solving
- Effective decision making

What is a typical MD workload?

As Managing Director, it is Ankita's responsibility to ensure the business performance heads in a positive direction. She is a demanding and high-pressured person who works long hours however much of her time will be spent in meetings, visiting sites seeing management, staff and clients to discuss and consider the company's strategic direction.

She will not need to worry too much about dealing with the basic day to day issues of taking cold calls or managing admin responsibilities as she is supported by a strong management team. The role may at times feel lonely however catching up with staff, clients makes it all worthwhile.

Ankita's qualifications are mostly around Legal studies, she is qualified – NVQ 2,3 & 4 and regards her security knowledge this has all come self-taught, listening, seeing, understanding how a business should be run which allows her to drive Sovereign Security UK to the forefront of Security.

She also has a passion for sharing information with her team, this is mainly built around,

“Honestly, Creation, Quality, and Satisfaction” are our quality policy's, Ankita always keeps in mind this objective throughout the life of all contracts, staying connected with not only its customers but with the frontline management team, guards, all operatives on the ground is key and important throughout all sites.

Ankita's Hobbies would be

- Reading
- Watching TV, The Soaps
- Walks

Contact details

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